

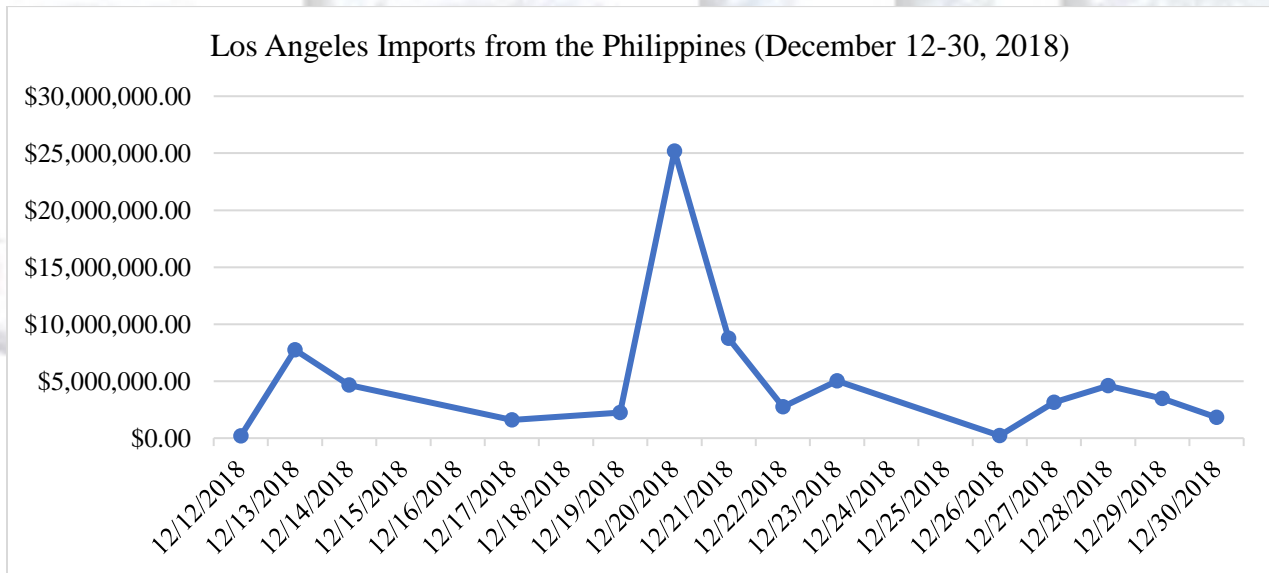
Los Angeles Import of Goods from the Philippines

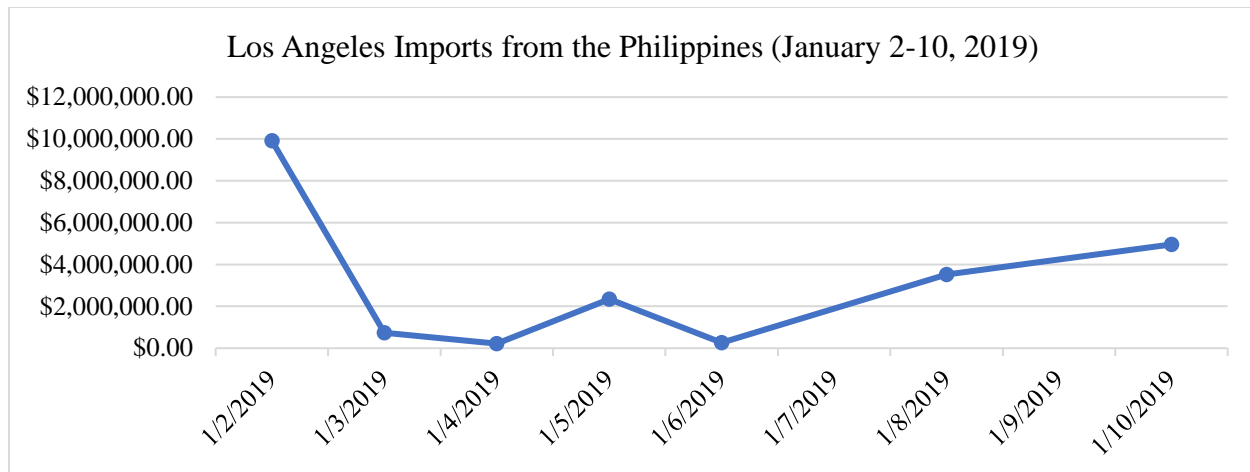
The [first part of the series](#) on trade with the Philippines focused on the trends between the largest state economy in the United States, California. Part II of GRIIT's series will continue to take a micro-level approach to show the import of goods into the port of Los Angeles, which is the busiest port in the United States, and to identify the top company importing from the Philippines into Los Angeles.

All data provided in this trade brief are based on information collected from U.S. customs by one of our key resources. The study focuses on trade within the last month—December 12, 2018 -January 10, 2019.

Total LA Imports of Goods from the Philippines (mid-December 2018 - mid January 2019) (US\$)

During roughly the second half of the month of December 2018, the imports into the port of Los Angeles from the Philippines peaked at US\$25.2 million on December 20th. During the first 10 days of January 2019, these same imports reached its highest point on January 2nd at US\$9.9 million.





Source: Based on U.S. customs data

Although some of these imports were sent to other cities, such as Detroit, Memphis, and New York City, a significant amount was purchased by companies based in Los Angeles and other Californian cities, such as Chino, San Diego, and San Francisco.

Number One Importing Firm and Product

The top company that imported from the Philippines between December 12, 2018 and January 10, 2019 is an electrical power equipment company with a plant based in San Diego, CA. This company imported electrical parts and machinery (HTS 854800).

Brief Analysis and Recommendation

Imports into the port of Los Angeles from the Philippines showed a significant increase from only US\$194 thousand on December 12th to US\$5 million on January 10th. Although these figures represent a short time frame, they demonstrate that companies are still importing from the Philippines, even during the current times of uncertainty with U.S. trade policies. One program that allows companies to import duty-free goods from the Philippines is the 1974 [Generalized System of Preferences \(GSP\)](#), which is authorized until December 31, 2020.

The imports from the Philippines include a variety of products ranging from electrical power equipment to garments to pineapple juice. Many of the buyers are based in cities all throughout the United States. Knowing who these buyers are and when they are purchasing certain goods benefit the exporter from the Philippines when developing a strategy to enter, compete, and grow in the U.S. market.

It is highly recommended that importers keep track of the GSP and get involved in any current efforts by business associations and chambers of commerce to encourage the reauthorization of the GSP before its expiration date next year.

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